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1		THE HONORABLE RICHARD A. JONES	
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7 8	UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON AT SEATTLE		
9 10	ABDIQAFAR WAGAFE, <i>et al.</i> , on behalf of themselves and others similarly situated,	No. 2:17-cv-00094-RAJ DECLARATION OF LIGA CHIA IN	
11	Plaintiffs,	SUPPORT OF PLAINTIFFS' REPLY MEMORANDUM IN SUPPORT OF	
12	v.	MOTION FOR SUMMARY JUDGMENT AND IN OPPOSITION TO	
13	JOESEPH R. BIDEN, President of the United States, <i>et al.</i> ,	DEFENDANTS' CROSS-MOTION FOR SUMMARY JUDGMENT	
14 15 16	Defendants.	FILED UNDER SEAL: EXHIBIT A	
17 18	I, Liga Chia, hereby declare:		
19	1. I have personal knowledge of the facts stated below and am competent to testify		
20	regarding the same. I am one of the attorneys for Plaintiffs in this matter, Wagafe v. Biden, No.		
21	17-cv-00094 RAJ.		
22	2. Attached as Exhibit A is a true and correct copy of Lesson Two slides in		
23	USCIS's "Cultural Awareness" training.		
24	3. I have reviewed USCIS's web-based "Cultural Awareness" training. Defendants		
25	produced the training to Plaintiffs in its native format electronically. The training is focused on		
26	issues to be mindful of when interviewing applicants from different countries. The training		
27	provides definitions for "culture" as a general concept and related terminology.		
28	DECL. OF LIGA CHIA ISO PLAINTIFFS' MOTION SUMMARY JUDGMENT	N FOR Perkins Coie LLP 1201 Third Avenue, Suite 4900	

(NO. 2:17-CV-00094-RAJ) - 1

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1	4. In Lesson Two, the training explores the distinction between two types of		
2	cultures: "high-context" and "low-context" cultures. Exh. A, p. 3. It refers to high-context		
3	cultures, also identified as "shame-based cultures," as commonly found in many Asian, Middle		
4	Eastern, and African countries. Exh. A, p. 5. The training describes these cultures as being driven		
5	by societal and familial shame, where "the avoidance of losing one's reputation or being shamed		
6	is very important." Id. When grappling with moral dilemmas, the training illustrates that when an		
7	individual from a shame-based culture believes they themselves are guilty of something but		
8	nobody else knows of their guilt, their internal response is not that they should still feel guilty but		
9	rather that because no one else is aware of their guilt they are not shamed. See Exh. A, p. 9. The		
10	training states that for individuals who are part of these cultures, "honor is more important than		
11	facts. When confronted or threatened, [they] simply reinterpret the facts to suit [their] needs."		
12	Exh. A, p. 10. In these cultures, "relationships rather than logic can be persuasive" and		
13	individuals believe that "rules are not absolute and should change based on relationships." <i>Id</i> .		
14	For these individuals "time is in abundance. It is not necessary to do everything in the here and		
15	now." Id.		
16	5. In contrast, the training states that low-context cultures are "rule-based" and		
17	"guilt-based." Exh. A, p. 7. They include American, Canadian, Australian, German, and British		
18	cultures as low-context cultures. Id. For individuals from these cultures, "being objective is being		
19	truthful and fair." Exh. A, p. 10. Personal guilt serves as the moral compass. Exh. A, p. 7. The		
20	training states that these individuals espouse the belief that "[r]ules should not be broken to		
21	provide special treatment to any individual." See Exh. A, p. 10. It further states that these		
22	individuals can be persuaded by logic and appreciate that time is precious and limited. Exh. A, p.		
23	10.		
24	I declare under penalty of perjury that the foregoing is true and correct.		
25	EXECUTED this 11th day of June, 2021, in Los Angeles, CA.		
26	/s/ Liga Chia		
27	Liga Chia, pro hac vice		

DECL. OF LIGA CHIA ISO PLAINTIFFS' MOTION FOR SUMMARY JUDGMENT (NO. 2:17-CV-00094-RAJ) – 2 152737014.1

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EXHIBIT A FILED UNDER SEAL



High-Context and **Low-Context Cultures**

Lesson 2



Select Next to continue.

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Lesson Objective

By the end of this lesson, you will be able to:

State the difference between high-context and low-context cultures



Select Next to continue.





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High-Context and Low-Context Cultures

There are over 5,000 cultures in the world. Each has its own logic and set of

According to Edward $\frac{\text{Hall }(1976)}{\text{look}}$, one method for understanding cultural differences is to first look at a broad classification that divides cultures into two categories:

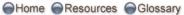
- High-context cultures
 Low-context cultures

High-context cultures may also be referred to as shame-based cultures and low-context cultures are referred to as guilt-based cultures. ($\underline{\text{E.R. Dodds}}$, $\underline{1951}$)



Select Next to continue.







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High-Context Cultures

A high-context culture is one in which the members of the society or group have close connections over an extended period of time. Many aspects of their behavior may not be made explicit because individuals know what to do based on years of interaction with one another. Information about what to do is implicit.

Think of your immediate family as a high-context culture. Other examples would be a small religious congregation or a party with very close friends.



Select Next to continue.







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High-Context Culture (continued)

 $\label{thm:prop} \mbox{High-context cultures are heavily relationship-based. Outsiders may have a difficult time being accepted because they have not established the appropriate relationships.}$

Because these cultures are so relationship-based, the avoidance of losing one's reputation or being shamed is very important. As a result, high-context cultures are also referred to as shame-based cultures. Many Asian, Middle Eastern, and African countries are shame-based countries. Japan, for instance, is a strong example of a high-context culture. Japanese culture prizes uniformity of style, clothes, manners, speech, and formality to such an extent that there is even a Japanese proverb saying that "Nail sticking out of a piece of wood, it will be hammered in." (miyon, 2008) Group harmony is of utmost importance.

High-context cultures include:

- JapaneseIndianChinese

- Moroccan
 Latin American



Select Next to continue.





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Low-Context Cultures

A low-context culture is one in which verbal communication is direct, with little concern or need for non-verbal cues in order for people to understand one another. Information about what to do is spelled out and made explicit through rules. It is easier for an outsider to know how to behave in certain situations.

In a low-context culture, the members have many connections but over a shorter period of time or for a specific reason. Relationships may be looser and activities more task- or activity- based. Sports teams or professional associations would be considered low-context cultures.



Select Next to continue.





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Low-Context Cultures (continued)

Low-context cultures are also considered "rule-based" and "guilt based" cultures. Personal guilt serves as the moral compass in low-context cultures.

Low-context cultures include:

- AmericanCanadianAustralianGermanBritish



Select Next to continue.







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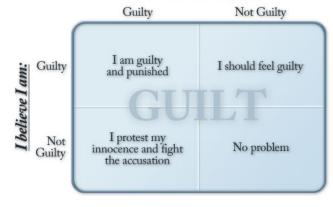






Guilt-Based Culture

Others believe I am:



Audio Transcript



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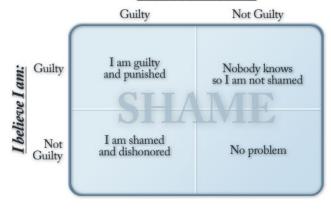






Shame-Based Culture

Others believe I am:



Audio Transcript

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Differences Between High- and Low-Context Cultures

The distinction between high-context and low-context cultures is useful in understanding broad distinctions between the way people may think and behave. However, no culture is simply high-context or low-context and any culture may contain elements of both.

Please click <u>here</u> to print and download this table.

Low-Context Culture	High-Context Culture
Individuals may respond rationally when presented plain and simple facts	"Facts" are what you see, experi- ence, or WANT to see
Being objective is being truthful and fair	Honor is more important than facts. When confronted or threatened, simply reinterpret the facts to suit your needs
Logic can be persuasive	Relationships rather than logic can be persuasive
Rules should not be broken to provide special treatment to any individual	Rules are not absolute and should change based on relationships
Time is precious and limited	Time is in abundance. It is not necessary to do everything in the here and now.
Let's just get down to business	Introductions should not be hurried
Efficiency can be seen as being professional and competent	Efficiency can be seen as being rude and lacking manners

Select Next to continue.







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Knowledge Check 1

A culture that is highly relationship based is a:

- A. <u>High-context culture</u>
- B. Low-context culture
- D. Guilt-based culture



Select the correct response. Then, select Next to continue.







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Knowledge Check 2

In a low-context culture:

- A. Avoiding shame is important
- B. People do not care about others' feelings
- C. Personal guilt serves as the moral compas
- D. Information about what to do is implicit



Select the correct response. Then, select Next to continue.







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Knowledge Check 3

If I am not guilty but others believe I am guilty I protest my innocence in a:

- A. Shame-based culture
- B. <u>High-context culture</u>
- C. Guilt-context culture
- D. Guilt-based culture



Select the correct response. Then, select Next to continue.





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Lesson 2 Summary

In this lesson, you learned how to:

State the difference between high-context and low-context cultures

"It is important to remember that every individual uses both high-context and low context communication; it is not simply a matter of choosing one over the other. Often, the types of relationships we have with others and our circumstances will dictate the extent to which we rely more on literal or implied meanings." (majeffrey.2010)



Audio Transcript

Select Next to continue to Lesson 3.



Page 14 of 14 Pause Audio Off

